



Fair Winds

The news letter from
Anglia Sea Ventures

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Yacht Charter in the Greek Ionian

Anglia Sea Ventures is now offering bare-boat and skippered yacht charter from Lefkas marina in the Greek Ionian.

The Ionian sailing area consists of six major islands including Cephalonia, Lefkas, Ithaca, Zakynthos (Zante) in the south, Corfu and Paxos in the north as well as the Greek mainland with its own array of beautiful villages, harbours and bays

The base at Lefkas is ideally situated for cruising both the North and South Ionian sailing areas.

The Ionian Sea is renowned for its perfect sailing conditions with a wonderful Mediterranean climate of beautiful warm summers and over 3000 hours of sunshine per annum.

The charter fleet includes two new (2010) Bavaria Cruiser 32's. The yachts have up to 6 berths and are perfect for two couples or a small family. They are easy



to handle and a pleasure to sail.

You can fly direct from the UK to nearby Preveza airport with charter airlines including Monarch, Thomas Cook, Thompsonfly or Viking from Gatwick or Manchester. Airport transfers take just 20 minutes.

To charter a yacht in Greece you must hold an RYA Day Skipper practical certificate or an International Certificate of Competence (ICC).

There are currently no plans to offer RYA courses in Greece so you should take your ICC or Day Skipper in the UK ahead of your charter.

Checkout the charter section on our web site for more information.



The Day Skipper combined course uses up just 5 days of your annual leave.

Fast Track Day Skipper course

This intensive 9-day fast track course combines both the Day Skipper shorebased and Day Skipper practical syllabus. The course starts on a Saturday and runs through to the following Sunday meaning you need only take 5 days of holiday to complete it. The first four days will be spent ashore in our classroom covering the theoretical side of the syllabus followed by 5 days living aboard one of our training yachts where we will travel to different places each day giving you the opportunity to skipper short passages under instruction.

The next course commences Saturday June 4th. For more information checkout the training section on our website.

Meet the Expert workshop a success



Around 30 attendees came to the Meet the Expert workshop in January

On Saturday January 22nd we invited local customers to two free seminars hosted by Anglia Sea Ventures and Sea Power Marine. Around 30 students attended. The first topic was outboard and diesel engine maintenance including an interesting discussion concerning important changes to diesel fuel that will affect anyone who purchases marine diesel in 2011. The second topic was on the different types of Radar available to leisure craft and how AIS can be used to supplement Radar for navigation and collision avoidance. A free buffet lunch was provided in the Ipswich Haven Yacht Club bar afterwards and a quiz was held with prizes donated by the event sponsors. The prizes were won by Phillip and Sheila Barnes and John Burnham.

Anglia Sea Ventures are offering to organise another event in the autumn and welcome ideas for topics.

Hotel discounts at the Novotel Ipswich

Anglia Sea Ventures and Novotel Ipswich have teamed up to offer discounts on single and double occupancy rooms during 2011. Students that live a long way from Ipswich can attend a non-residential course such as Day Skipper shorebased or a Day Sail and not have to travel home each night. Bed and breakfast rates start at £69 per day for a single and £75 for a double.



Round the Island Race charity appeal

Perdita will be taking part in the 80th anniversary Round the Island Race 2011. We are using the race to raise money for charity and have nominated Parkinson's UK as our beneficiary.

Sadly, Roger's father Norman was diagnosed with Parkinson's at the end of last year. Norman sailed since child hood and taught Roger to sail from a very young age.

Anglia Sea Ventures would not exist if it were not for Norman's enthusiasm and expertise so it seems appropriate that we should dedicate this race to a charity that is doing so much to help Norman and others cope with this debilitating illness. Donations will be greatly received and can be made online at <http://uk.virginmoneygiving.com/angliaseaventures>



New on-line navigation course from the RYA

RYA Essential Navigation & Seamanship is a new on-line navigation course from the RYA . It is an entry level (pre-Day Skipper) course that teaches the essentials without going into the complexity of a full Day Skipper syllabus.

The course takes between 6 and 10 hours to complete and is a mixture of on-line tuition and classic chart work. A set of charts and navigation instruments is included in the course pack. The enrolment fee includes free email and telephone support from an Instructor at Anglia Sea Ventures.

The course is ideal for Power boaters who do not venture too far offshore or sailing crew who would like to know some basic navigation. The course costs £149 but is currently on offer for £99.

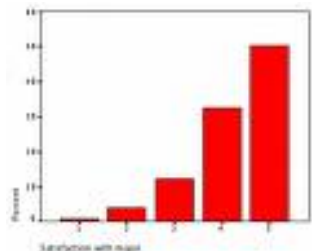


Q1 2011 Revenue up 32% despite recession

The company experienced a significant increase in revenue during Quarter 1 2011 compared to the same period last year. Revenues are up 32% to March 31st with the number of bookings up 36%.

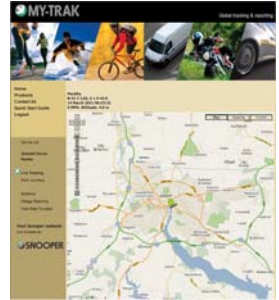
2010 had broken all previous records with the number of bookings up 54% compared to 2009.

The company has not increased prices in 2011 choosing to absorb the VAT and fuel price increases.



Fleet News

Perdita, our Bavaria 37 Cruiser, has been fitted with several new toys this winter. For improved sailing performance she has a Kiwi feathering propeller. As well as providing a faster and smoother sailing experience, the variable pitch propeller has improved performance under power especially astern. A brand new Asymmetric Spinnaker (cruising chute) has improved Perdita's down wind performance in light airs considerably. A host of other improvements have been made including the fitment of opening guard rails and a Radar scanner. Perdita and Tucepi have each been fitted with a live GPS tracking system so that friends and family can logon 24/7 and follow your progress while you are away. Details on how to use the website will be emailed to you prior to your course.



Our Live Vessel Tracking web site works 24 hours a day

Team News

Our instructional staff has grown over the winter with 3 new instructors joining the team. John Powell joins us as Diesel Engine and First Aid Instructor. Mark Leggett and Martin Hague join us as Yachtmaster Instructors for Sail. Kelly Taylor, a student at the University in Ipswich will be helping Lesley in the office this summer. We are pleased to announce that Anthony Busby and Kieron Kenyon have been appointed Chief Instructor for Sail and Power respectively. In their new roles they will be responsible for ensuring that our courses are taught thoroughly and consistently and that our instructors are teaching the syllabus to the very highest standards. Please join us in wishing them every success in their new roles.



Roger Gross



Lesley Gross



Anthony Busby



Andy Wade



Mike Meade



Kieron Kenyon



Jon Carter



Lucy Foulds



Richard Hobson



David Sutherland



Richard Harris



Mark Leggett



John Powell



Martin Hague



Kelly Taylor